

# Expert insights. Travel management for the clean energy sector.



## Managing travel for a sustainable future

For renewable energy companies with a national, regional or global presence, business travel is essential to growth. Across different parts of the world, employee travel facilitates the face-to-face interaction often needed to pursue new business opportunities, build critical relationships and secure new deals.

Business travel should therefore be managed like any other controllable expense in your business. Taking a strategic rather than ad hoc approach, where travel and related activity is planned and measured, can create significant time and cost efficiencies for your business.

Effective travel management requires specialist expertise from a travel management company like Corporate Traveller, which understands the industry you work in and your unique travel requirements. Working closely with our travel experts, you can achieve long term cost containment by addressing the key elements of your travel such as air travel, accommodation, car hire, travel buying, processes and procedures.

## How we can help you

Corporate Traveller recognises that for many renewable energy organisations, interstate and international travel is essential for growth, research, networking and service delivery. Corporate Traveller can support the valuable work your organisation does by providing a range of services and strategies to streamline your travel.

## Global strength

Corporate Traveller can offer your organisation the capabilities of a worldwide travel consultancy that's backed by the international strength of Flight Centre Limited. Our international network and product platforms provide globally competitive prices for air travel, accommodation, car hire and travel insurance.

## Time efficiencies

- Corporate Traveller provides dedicated one-on-one service. We'll appoint your business with its own travel manager who will develop a comprehensive understanding of your business, travel requirements and budget parameters.

As your clean energy travel specialist, Corporate Traveller provides expert advice, personal service and global strength to maximise your travel savings.

- Your travel manager will provide a single point of contact for all your travel needs including data management, last minute changes and emergencies.

## Cost efficiencies

- Corporate Traveller leverages Flight Centre Limited's global negotiating strength to source the best rates on flights, accommodation and car hire.
- We are the only travel management company that provides access to multiple product platforms for accommodation including our last minute accommodation website [www.quickbeds.com](http://www.quickbeds.com), our global hotel program and our wholesale operation.
- We use our Global Fare Finding System to source the best fares around the world 24/7, 365 days.
- Your travel manager can advise on corporate contracts and negotiate with suppliers on your behalf. We also use benchmarking to ensure you're buying the best rates.
- We guarantee there are no hidden charges and we also provide flexible payment options such as 30-day credit accounts.

**CORPORATE  
TRAVELLER™**

Bring an **expert** on board



## Corporate Traveller and Cleaner Climate

As part of Corporate Traveller's commitment to Corporate Social Responsibility, our business takes a proactive approach to green travel. This includes actively promoting our partnership with carbon offsetting company Cleaner Climate. Our partnership with Cleaner Climate allows travellers to make a financial donation to offset their carbon dioxide (CO<sub>2</sub>) emissions from air travel. Through Cleaner Climate's

international renewable energy and energy efficiency projects, Corporate Traveller's clients can directly contribute to programs that help offset the carbon emitted from their air travel.

Cleaner Climate's carbon project portfolio complies with the rigorous requirements of the Kyoto Protocol's Clean Development Mechanism (CDM). These projects include the generation of clean renewable energy, destruction of damaging greenhouse gases and

improvements in energy efficiency. Cleaner Climate's projects not only reduce the impact on the environment but promote sustainable development in the area in which they are implemented.

Contributions from climate change conscious consumers assist in the development of these projects and enable the growth and promotion of clean technology.

### Travel policy and compliance

- We will help you develop a travel policy that suits your company culture and achieves optimum results.
- We'll drive policy compliance at point of sale either through our online booking tool or through your dedicated travel manager.
- We can report on approved policy exceptions to improve visibility.

### Reporting and account management

- We'll provide detailed travel data reporting and advise how best to use the data to drive the right behaviour and gain greater value from your spend.
- Our online reporting provides insight into key travel performance indicators including average ticket prices, fare types, how many days in advance

your tickets are being purchased, average room night rates, travel policy exceptions and change behaviours.

- Air credit on hold management to ensure no credits are left to expire or lost when employees leave the business.

### Value add services

- Corporate Traveller provides a range of travel promotions and special client offers for leisure and business travel that will add significant value to your overall spend
- Corporate Traveller also offers membership to 'Travel Club Getaways' a dedicated leisure travel specialist that provides special deals for club members.

## about corporate traveller.

Corporate Traveller is the leading travel management specialist for the renewable energy market. We offer a unique combination of travel industry expertise, dedicated service, unrivalled depth of travel product and a proactive approach to sustainable travel.

Our travel experts are highly experienced and have exceptional product knowledge to deliver airfare and accommodation options that will have an immediate and positive impact on your bottom line. Our flexible business model is shaped to match the distinctive needs of organisations within the renewable energy sector.