

expert technology

Save time and money on your business travel with a

Tech Transformation



The technology revolution

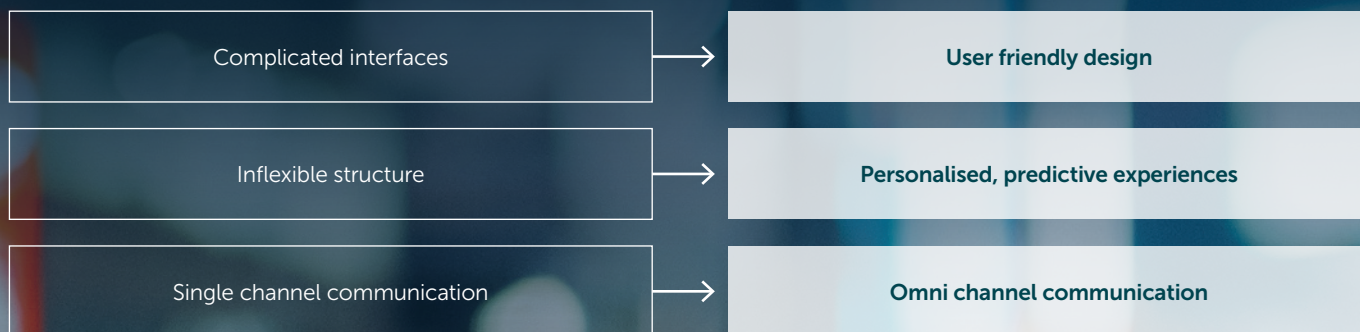
The world is undergoing a technological transformation at a rapid pace. We're living in an age with unprecedented computational power to crunch, store and deliver data, where robotics are used across industries and everyday tasks and functions are being automated for increased productivity. Artificial intelligence and machine learning are delivering more intuitive online platforms, which are redefining the end-user experience in almost every industry, including corporate travel.

"Technology used to be about crunching data for big companies to analyse. Now it's about designing online solutions that make life, whether it's for personal or business, easier."

Ensuring your business is at the forefront of new travel technology is now a critical competitive advantage.

If you haven't started to future proof your travel processes or systems with expert technology, your business is not running as efficiently as it could be.

How travel tech has changed



How technology is reshaping business travel

The Big Picture

When you're considering technology it's important to think about the big picture and review your program holistically. Identifying where you'd like your business to improve its travel performance in terms of visibility, productivity, spend reduction, system or process efficiency, compliance or traveller safety should be at the top of your wish list. Modern travel technology can help you with all of this and more.

Here's how technology addresses some of the big-ticket items in travel programs:



Productivity: get your team working faster and more efficiently with better designed platforms and tools that are built with people in mind



Rising costs: keep your costs down by giving bookers and travellers easy access to the very best fares available in the market



Visibility: get a full and clear picture of your entire program, and see exactly where and how your travel dollars are being spent



Duty of Care: improve your travellers' safety by having a clear understanding of where they are at all times, and get alerts of any changes or events that may affect their safety



Pace of change: stay up to speed with changes in operator products, industry intelligence and tech tools



Analytics: achieve substantial cost savings by harnessing the power of your data and putting it to work for you



Tapping into technology benefits

The micro view

Technology has the power to simplify and expedite the travel process. From the moment you run a search on available flights, to the point in time when your bank account is reimbursed from work travel expenses or you reconcile your company credit card – the entire travel experience is being enhanced for every user. Whether you're a booker, traveller or manager, there are benefits for you every step of the way.

Below are just a few examples of the specific ways in which travel technology can help improve your business travel program and personal experience.

Travel phase	What travel tech can help you do	Benefit
Pre-travel	Book hotels, flights and cars through one simple portal	Save time
	Ensure all bookings are compliant with the travel policy	Save money
	Book on the go, choose preferred seat, check-in and check itinerary	Better traveller experience
	Stay up to date with boarding times, delays	Better traveller experience
	Store travellers' preferences and information	Save time
During travel	Seamlessly check in through your mobile	Better traveller experience
	Receive alerts from transport and accommodation providers	Improved Duty of Care
	Use apps maps, calendars and consolidate itineraries	Save time
	Check or update return flights	Better traveller experience
	Book accommodation	Better traveller experience
Post-travel	Upload expenses	Improved productivity
	Reconcile monthly expenses	Improved productivity
	Report on travel	Better visibility of activity and costs
Throughout	Access a dedicated travel manager 24/7	Expert advice and assistance
	Track usage and trends	Improve program
	Access AI powered intelligence and assistance that predicts your travel needs	More intuitive experience

What are the most important tools?

The most common concerns we hear from customers is that they don't know what technology is right for their business and that having too many travel tools from different providers is confusing and expensive.

Our advice to customers is to consolidate your travel technology under the one roof. What this means, is to house your travel program in a single online location. This way, you'll have a holistic, integrated solution where all your travel tools, information and program components are working seamlessly together. By bringing everything together in a central location, your journey to travel transformation is halfway there.

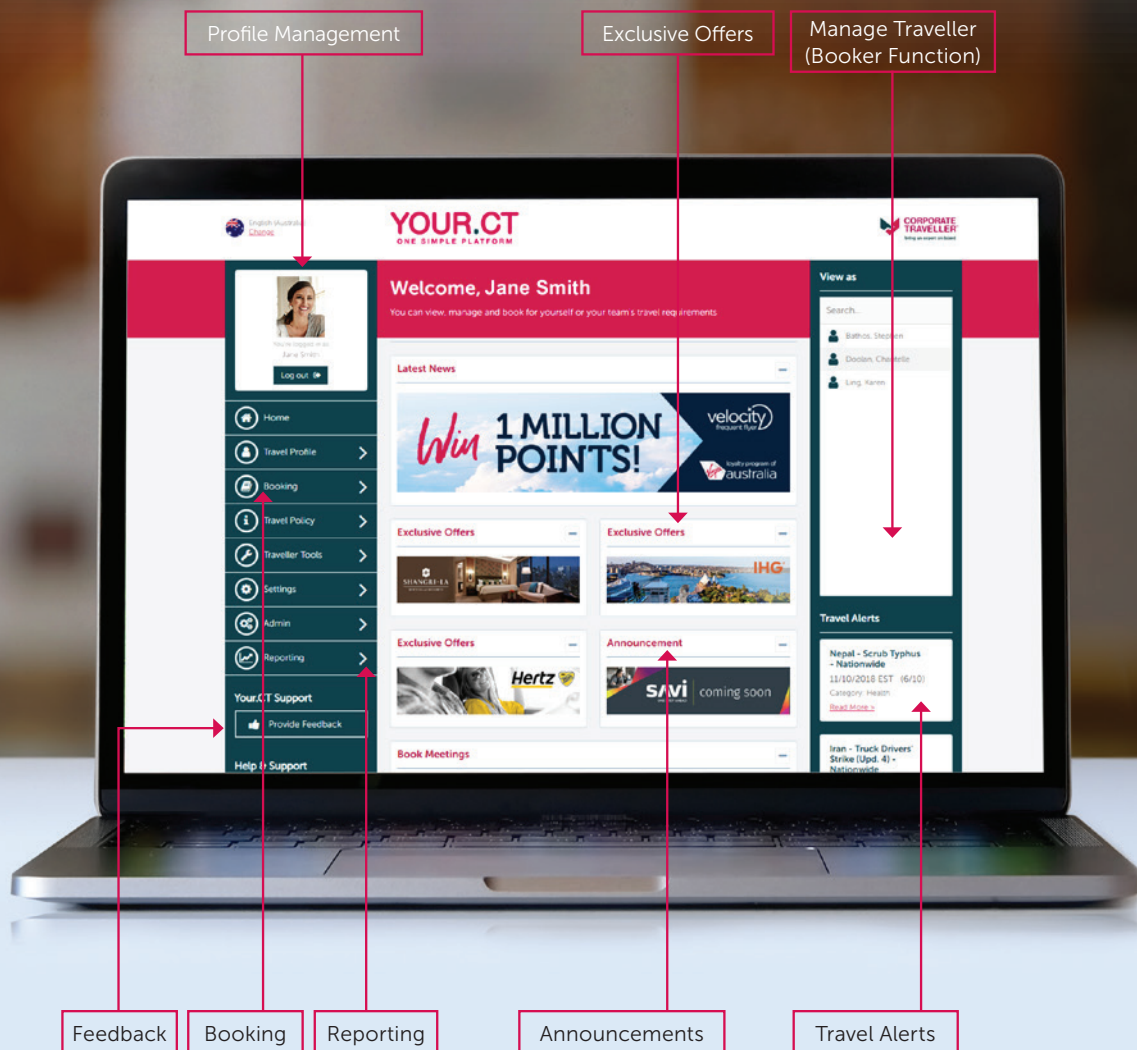
Travel transformation starts with Your.CT.

Your.CT is the single source of truth for your business travel program. It is your company's central travel hub, the access point for your travel tools and a reference guide for travel alerts.

This unique, single sign-on platform brings all your travel tools together. Book trips, run reports, access all your travel info and invoicing data from a simple dashboard.

Your.CT gives you the ability to manage:

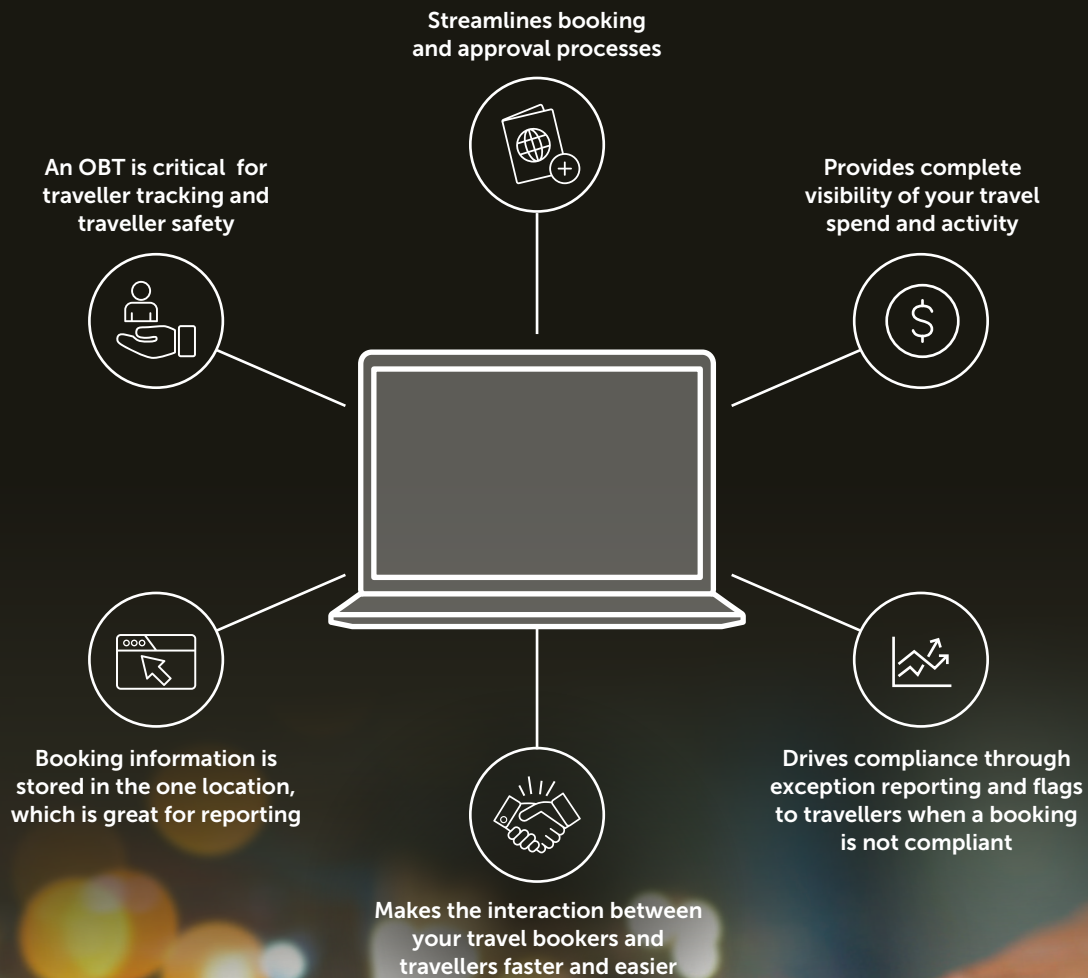
- Online bookings
- Provide feedback
- Travel reporting and analytics
- Access exclusive travel deals and offers
- Sign up for live travel alerts
- Special booking functionality for your in-house travel bookers
- Maintain traveller profiles.



Also key to your transformation, is your online booking tool (OBT)

Can an OBT change your life? The short answer is YES ABSOLUTELY.

Implement an OBT in your business and you will realise how streamlined, easy and efficient business travel can be. An OBT will reduce the time spent on searching, booking and managing your business travel.





Three steps to transformation

A travel program transformation when new technology is involved can be achieved in three phases.

1 Implementation meeting	2 Timelines	3 Three-month review
	Once your travel essentials are recorded and analysed, Corporate Traveller will provide a travel program timeline that outlines key dates and timings for:	A three-month review would involve:
 Travel policy development: establishing rules for air travel, ground transportation and accommodation	 Team meet and greets	 Questions from your business travellers / travel bookers / management
 Business administration: what does this look like for your business in relation to key contacts, internal departments, cost centres & PO numbers	 OBT implementation	 A review and discussion of any issues around adoption, usage or functionality of your technology
 Booking policies: who is allowed to book, make changes or approve requests	 OBT training	 Our team will make recommendations for improvements, further training or technical advice
 Payment options: invoices, statements, end of month procedures	 OBT testing	 Discussion around your future objectives
 Reporting: identify what reports you need and report schedules	 Travel program go live date	 Live reporting
 Traveller profile spreadsheets: confirm preferences and requirements		

High tech and high touch

Being at the forefront of the latest technology is important. So is having the right type of people to support you. Corporate Traveller will work collaboratively with you for your entire transformation journey from assessing the technology right through to your 'Go Live' date and beyond.

Expertise

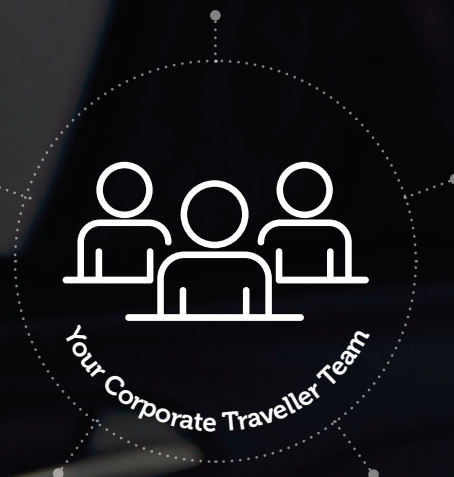
Knowledge of travel technology, the implementation process and how to increase adoption rates.

Relationships

We'll take the time to get to know you, your business and your people. Our goal is to build genuine and strong relationships for the long term.

Commitment

We'll support your business every step of the way. From technology selection, implementation, go live and beyond.



Personality

We're not just another business travel company; we have a passion for travel, our clients and we'll help you to enjoy the journey!

Energy

Our success is dependant on your success. We're motivated and driven to make sure you achieve your goals.



"Long-term successful relationships are about making the extra effort, being committed and putting our customers' goals first."

Karly Halcro
Assistant Business Leader



Partner with us for your technology transformation

"Transitioning to the services offered by Corporate Traveller, including their online booking tool, now allows our managers to approve travel online. The simplicity of the technology means it's been easily adopted across the board."

Peter Homan
General Manager of Finance
& Corporate Services
Angus Knight

"Corporate Traveller gave us the expert advice and direction to modernise our travel program. Changing to online self-booking has made our travel processes faster, more efficient and delivered a simpler framework for cost reconciliation and control."

Suzanne Hitchen
PA to the CEO of Bundaberg Brewed Drinks

"As our travel partner they have the same values as us and they are always looking for ways to get to know us and serve us better. They work with us like an internal team. They're the experts and they put people first also."

Cristina Mullins
Executive Assistant
Jamestrong Precision Packaging



Customised tech transforms Angus Knight's travel



\$18k saved on accommodation



47% saved by switching to an online booking tool



\$28k saved on domestic airfares

Background

Angus Knight is not your typical corporate travel customer. Employees often require travel services like charter flights to and accommodation in, some of the remotest parts of Australia. Logistical challenges include sourcing alternative transportation like rail and charter buses to regularly transport large groups of people on long journeys – comfortably and safely.

Logical solutions

After being appointed to manage their travel, Corporate Traveller assigned a dedicated team to Angus Knight. An Account Manager was appointed to provide planning and strategic advice, and a Travel Manager appointed to manage day-to-day client requests, including quoting and booking travel services. The process was then streamlined according to different program milestones including policy compliance review and technology customisation. Key points of contact within the Angus Knight team were then nominated, and the front-end booking process streamlined via the implementation of our centralised online booking tool.

Expert reporting technology meant Angus Knight's finance team could benchmark reports by 'deep diving' into valuable travel data to achieve a complete picture of their travel spend. The team also expedited their expense and reconciliation processes by streamlining the follow-up of invoices. Invoice data was provided in a form that was easily uploaded by the finance team at the end of every month.

Corporate Traveller also undertook a national training roadshow to teach Angus Knight staff about the functionality of various technologies and how it could meet the requirements of everyone from the finance team to those out in the field.

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Peter Homan

General Manager of Finance & Corporate Services
Angus Knight

A man with a beard and short hair, wearing a dark blue suit jacket over a white button-down shirt, is sitting in the driver's seat of a car. He is smiling and talking on a black smartphone held to his ear with his right hand. His left hand is on a laptop keyboard. The car's interior is visible, including the window and door panel. Outside the window, a blurred city street with buildings and parked cars can be seen.

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